BRIEF PROFILE OF RAJESH B. MANGLA & ASSOCIATES

ABOUT US

Rajesh B. Mangla & Associates is a leading firm of Chartered Accountants located in New Delhi, India. The firm was established in the year 1991 and has experience of over 2 decades of hardcore Professional practice. The foundation of our business philosophy is client service. We are committed to delivering reliable, professional, yet cost-effective, value-added services to our clients. Our personalized and proactive client service approach and its ability to keep pace with market needs allow us to provide valueadded services to our clients and to help them grow. Our broad and loyal client base is an attestation to our strong commitment of providing standard-setting professional expertise with an equally strong personal touch and dedication. The personalized service we have provided over the years to our clients focusing on the specific individual requirements of each one of them considering the size, nature and situation of the business is what has enabled us to emerge stronger. We are committed to working with honesty and integrity, to respect the confidentiality of our clients, to make available necessary professional skill sets and capabilities and to operate within the fair business practices and applicable laws and regulations of the country of operation.

The executive team of the firm provides real world solutions to complex business issues by laying stress on meeting time-bound schedules and continuously upgrading technical skills. The working of the entire firm is webbed through efficient communication and documentation, written systems and procedures and yearly calendar of meetings and training schedules.

OUR MISSION , VISION & WORK ETHICS

We at Rajesh B. Mangla & Associates are committed to the highest levels of professional and ethical standards and demonstrate these standards every day through the delivery of quality professional services which we provide to our national & international clients.

We strive to do not only what is legal, but what is right. We are dedicated to providing professional services of the highest quality, matching international standards, offered by a team of continuously trained and focused staff rendering value added, total integrated business solutions and services, at fair and competitive costs, thus contributing towards the overall development of a business enterprise.

We are committed to working with honesty and integrity, to respect the confidentiality of our clients, to make available necessary professional skill sets and capabilities and to

operate within the fair business practices and applicable laws and regulations of the country of operation.

OUR SERVICES

We provide a full suite of Audit & Assurance, Advisory, Tax, Corporate Law, International Accounting services to various entities in their domestic markets and internationally including Cross border set ups, Compliance & Process reviews etc. with the development of in-house skills, knowledge & expertise on the international arena.

1. <u>Audit and Assurance Services</u>

We have been pioneers in rendering audit and assurance services for a whole range of our clients. We offer our auditing services to strengthen financial system and controls to enable our clients to deal more effectively with their business situations, and to better adapt to the changing rules and regulations affecting their business.

With the need for greater compliance with each passing year, we have constantly upgraded and innovated our audit methodologies to ensure complete compliance and client satisfaction.

Our Audit & Assurance Services comprise of :

- Internal Audits
- Statutory Audits
- Information Systems Audits
- > Tax Audits
- Stock Audits
- Operational Audits
- Investigation Audits
- > Audits of NGOs.
- > Management Audit and Certification work.
- Regulation Compliance
- > US GAAP & IFRS Implementation
- 2. <u>Financial & Management Consultancy Services</u>

We offer a comprehensive strategic plan by assisting in organizing, planning and monitoring our client's business developments in order to fulfill the aspirations of the enterprise. The consulting services we offer are:

Business Valuations

- > Due Diligence
- > Setting systems & controls for new & existing businesses
- > Designing corporate structures for new & existing businesses
- Designing SOPs (Standard Operating Procedures)
- Mergers & Acquisitions
- > Raising working capital.
- > Planning capital structure.
- Corporate Funding
- Patents and Copyrights

3. <u>Corporate Law & Compliances</u>

The firm renders following advisory and compliance related services :

- > Incorporation of Companies in India & overseas.
- > Establishing branch, liaison offices etc. by foreign entities
- Drafting of Joint Venture Agreements, Foreign Collaboration Agreements, other legal agreements;
- Advisory on Corporate Laws
- > Filings of various Forms, returns and other regulatory compliances
- Incorporation of LLPs
- > Preparation and Filing of Statutory Returns.
- > Filing of Petitions and Appearance before Company Law Board.
- Liquidation and Winding up of companies.
- > Conducting meetings, drafting Minutes etc.

4. <u>Taxation</u>

a) Direct Taxation

We provide consultancy in Tax Planning and Tax Management, opinionated consultancy in Double Taxation Treaties with various countries, consultancy on International Taxation as applicable to foreign and multinational companies, issues relating to transfer pricing and also representation before the various authorities of Income Tax including Appellate Authorities. We also specialize in search and investigative cases.

b) Indirect Taxation

We provide expert advice on Excise, VAT and Customs, Sales Tax and other related matters. We provide complete range of services for GST including advisory and

implementation from transition to regular filings.

OUR CLIENTS PROFILE

We provide professional service to various gamut of clients, domestic as well as multinational (both in private and the public sector), operating in diverse segments of businesses. We have, over the years, rendered a wide spectrum of professional services viz. Audit , Assurance ,Attest, Advisory, Taxation, Consulting etc. to our Clients in a customized way having regard to the specific fields of activities they are engaged in. The various segments which we have serviced include the following:

Infrastructure Sector

- Power Generation and Transmission
- Highway Construction
- Real Estate sector
- ➤ Telecom

Industrial Sector

- > Automobile and Ancillary Industry
- Merchandise Exporting Companies
- Electronic and Telecommunication
- Engineering Industry
- Civil Aviation
- > Garments Manufacturers & Exporters
- Sugar
- Distilleries & Breweries
- > Paper
- > FMCG

Services Sector

- Entertainment And Hospitality
- > Hospitals & Healthcare
- > Tourism and Hotel Industry
- Information Technologies
- Outsourcing/BPO/KPO
- > Marketing
- Legal
- > Other
- > Sponsored Funds & Assisted Projects
- Management Development Institutions
- Educational Institutions
- Research Foundations

Financial Sector

- Banks
- Investment Companies/NBFCs
- > Private Equity and Venture Capital Companies

<u>NGOs</u>

- Reputed National & International NGOs
- NGOs funded by international Funding agencies
- NGOs engaged in education, philanthropy etc.

OUR TEAM

The Firm consists of the following Partners who are supported by experienced team members who are professionals, having tremendous experience at various levels and diverse fields and disciplines.

They function perfectly as a team in their chosen area of expertise. The firm's team clearly understands the industry-specific issues that often determine business success and share their insights with clients. They are able to offer a wide range of specialty services to clients and are well equipped to give full justice to all types of assignments, including the most challenging business issues that may arise. Their combined experience covers a wide range of career paths, including accounting and corporate finance, law, tax services, and investments among others. This winning combination works for us and also for our clients.

We have an optimum mix of Qualified and Semi-qualified Professionals alongwith interns and other administrative staff. In addition we also have a panel of associates consisting of Company Secretaries and Lawyers.

MANAGING PARTNER

RAJESH B. MANGLA

E-MAIL

rbmangla@gmail.com

QUALIFICATIONS B.Com. (Hons), FCA

He is a fellow member of the Institute of Chartered Accountants of India and has been in continuous professional practice for over 25 years. A versatile professional with strong focus towards delivering integrated solutions to clients through collective team efforts backed by an entrepreneurial attitude and a keenly analytical mind. He has rich cross functional and cross industry experience in the field of Audits & Assurance Services, Management Consulting, System Design and Controls, Due Diligence Reviews, Corporate Law, ERP Implementation, MIS and Client Relationship Management and carries his core competence in accounting standards, audit procedures, internal controls and international accounting procedures including GAP accounting . He has vast experience in dealing with FCRA matters and has also been advising various NGOs including those funded by International Funding Agencies. He also specializes in the field of matters related to ERP installation for large corporates and other SMEs alongwith designing the complete organisation structure for various clients. In addition to the experience of core areas of profession, he also practices in the field of International Taxation, Income Tax, Service Tax, Works Contract Tax , GST and other Commercial Laws rendering services in relation to consultation opinions on the subjects.

An effective communicator with skills in working in coordination with clients, understanding their requirements and rendering consultancy services accordingly. Highly successful in interfacing with upper level decision makers; resolving critical problem areas and delivering on client commitments.

PROFESSIONAL AFFILIATIONS / KEY STRATEGIC ENGAGEMENTS

- Arbitrator of Cooperatives; have acted as an arbitrator for several Banks and Cooperative Societies.
- > Well connected with international accounting and auditing firms networks.
- Active member of Board Meetings of Companies.
- Member of the Audit Committee Meetings of Public Sector Companies and Listed Companies
- > Advisor and Special Auditor for Delhi VAT Dept.
- ➤ Have been the investigating auditor for Private Sector Organisations and Cooperative Banks where the findings did a great value add to improve the corporate governance in the organisations.
- > Active participant in the seminars of the Institute of Chartered Accountants of India.
- External Guide to the students pursuing the Masters degree in Finance & Control with the University of Delhi.
- On the selection board for selecting candidates for Masters Degree in Finance & Control with the University of Delhi.
- Member Board of Governors of educational institutions including colleges under Delhi University.

PARTNERS

G.S. RASTOGI

E-MAIL

ca.rbmassociates@gmail.com

QUALIFICATIONS

B.Com, F.C.A.

G.S. Rastogi is a partner with the Audit and Tax division of the firm. He has experience of more than 25 years in handling finalization of statutory audits, internal audits, tax audits and preparation of due diligence reports for various clients of reputed domestic and foreign companies.

He has considerable experience in taxation (direct & indirect) matters and has also been involved in development of standard operating procedures for various companies. He also advises companies on service tax matters including transition support for GST, litigation and audit support.

S.P.MONGA

E-MAIL	ca.rbmassociates@gmail.com
--------	----------------------------

QUALIFICATIONS B.Sc. , F.C.A.

S.P. MONGA is a partner with the Tax and Corporate Law division of the firm. He has experience of more than 35 years in handling taxation (direct & indirect) matters. He also handles tax representations and also advises companies on service tax, VAT matters including transition support for GST. He also has expertise in Corporate Law matters and is involved in various matters related to Company Formation, MCA Filings etc.

CAREERS WITH US

We are a rapidly growing dynamic organization and believe in attracting people with shared values and a passion for distinctive client service. We offer a professional working environment, where talent is recognized. We expect you to be a team player, graduating into a team leader with time. Interested candidates may apply and post their resumes through one of the appropriate links below. We will review your application and if found suited to our needs, we will get back to you quickly to schedule an interview for a more detailed evaluation.

OUR CONTACT ADDRESS

RAJESH B. MANGLA & ASSOCIATES Chartered Accountants

E - 31 Moti Nagar Ground Level (Right Side) New Delhi - 110015, (India) P : +91-11- 49032846 F : +91-11- 45141031

<u>Also at:</u> 102 Guru Chambers Ajmal Khan Road, Karol Bagh New Delhi - 110005, (India) www.rbmanglaandassoc.com